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Jaime Yepes: The hardest part we struggle with, it's the way that title companies don't know how to work a private money loan. Lately it's been a nightmare.

Jaime Yepes: I am Jaime Yepes. And I live in Riverview, Florida. I'm a broker. I do loans for first time home buyers, investors, and stuff like that. I promote a lot of private money lending. It's a lot easier, less complicated, less paperwork. The reason that a lot of my customers want to use private money loans are they don't have the right income because of the way they do their taxes. And most of them are self employed so they don't have enough taxes reported to be able to qualify for a regular investment property purchase. I tried reaching out to other private money lenders, but they got prepayment penalties, the amount of paperwork that they require, I might as well just do a conventional loan. I started working with Boyd Management about three years ago.

Jaime Yepes: The first time that I met them was at a trade show. With Boyd Management, it's a simple process. It's the quickest way to close a loan. They work great with investors. The terms are very easy. James created a great system and I'm 100% satisfied. When I work with Boyd, my clients like it because we close quick. I get a lot of return customers because of the easy process. Everybody makes a good deal and we move on to the next deal. I've been impressed by customer service every day. Every time I work with Lisa, she's able to really handle the situations. I try to put pressure on title companies, but most of the communication is done with Lisa. I couldn't ask for a better business partner. She is a phenomenal person to work with.

Jaime Yepes: The perfect client for Boyd Management will be an investor, somebody who wants to close quick, less hassles. The rates are decent for private money lending. The fees are not astronomical like some of the ones I've seen, it's just the efficient system that was created. It continues to have great success.